

May Technical Newsletter

Subject line: New enhancements & accessories! May Technical Updates

The Bevi Technical Corner

We're here to help ensure your Bevi machine fleet runs smoothly with our technical newsletter—your one-stop shop for Bevi technical updates, tips, and more. Hydrate Happy!

(Interested in getting additional updates from Bevi? Sign up for our marketing-focused bi-monthly partner newsletter [here.](#))

May Highlights:

- New Electrolytes & Vitamin Boost enhancements available now!
- New drain kit accessory available for The Standup 2.0 on June 1
- New “Not a Drain” stickers available on June 1
- Learn what end users care about and how filters can help the end user experience
- Reminder: Double BIB capability
- Operational updates: upcoming webinars for The Well

NEW: ELECTROLYTES & VITAMIN BOOST NOW AVAILABLE!

ELECTROLYTES



New and improved, Bevi Electrolytes are back and **packed with even more essential vitamins and minerals** designed for healthy hydration. With **zero sugar and zero calories**, it's the perfect alternative to traditional sports drinks and mixes.

[Order Electrolytes](#)

VITAMIN BOOST



We've updated our Immunity enhancement! Leveraging our proprietary blend of Vitamin C, Zinc, and B vitamins, Vitamin Boost does double duty—**nourishing your immune system** with key nutrients and providing the **year-round multivitamin support** your body needs.

Please note, our original Immunity blend will continue to be available to order while supplies last. We are discontinuing this product once our current supply is exhausted.

[Order Vitamin Boost](#)

In market tests, we've seen that **adding Electrolytes or Vitamin Boost to a Bevi machine resulted in a concentrate consumption increase of up to 30%—that's significantly more revenue for you to benefit from!**

NEW: DRAIN KIT ACCESSORY FOR THE STANDUP 2.0

We are launching a new drain kit accessory that can be used with The Standup 2.0, available on June 1st!

The kit will provide the ability to add a drain system, which includes a pump that conveniently moves water from the drip tray to the bottom of the sink drain. Say goodbye to emptying drip trays on a regular basis!

Installation takes only 15 to 20 minutes and the only site requirements are 6" of clearance behind The Standup 2.0 and access to a sink drain.

[Order](#) your drain kits starting June 1st
(part number 720-0105)

NEW: "NOT A DRAIN" STICKERS FOR ALL MACHINES

We are launching a new sticker with the message “NOT A DRAIN”, available on June 1st.

Not a Drain

The stickers will serve as a friendly reminder to users not to pour beverages into the drip tray. The sticker can be placed on the front of the drip tray on any machine model.

[Order](#) your “Not a Drain” stickers starting June 1st
(part number 720-0139, 10 stickers per pack)

End User Survey Results

Hundreds of users told us what they thought about Bevi by filling out the survey launched from our dispense screens (one of the many advantages of having a machine connected to the internet). Here are the highlights:

Consumers love Bevi!

Over 70% of users gave us a 5-star rating



Opportunity Area

One of the top pain points users told us is that the dispense of water is too slow, which is typically due to a filter that needs replacing. You can easily help turn that experience around by leveraging [The Well](#) and the machine service panel to know when machine filters need to be replaced.

Visit [Partners.Bevi.Co](#) to learn more about swapping filters.

REMINDER: DOUBLE BIB CAPABILITY FOR HIGH-USAGE FLAVORS & ENHANCEMENTS

Available on The Countertop and The Standup .75 / 1.0 / 1.5

Our new Double BIB Kit and corresponding software update are now available! Double up on the most popular flavors and enhancements and reduce the number of replenishment trips you make. If you need help

identifying customers who would be good candidates, you can use the new High Usage Indicator on The Well!

- Double BIB Kits, part # 720-0134 are available now—[order yours today](#).
- Easily install the Double BIB Kit with [this instructional video and guide](#).

Please note that units need to be **connected to WiFi or Cellular and **registered** on [The Well](#) in order to receive this software update.*

Service and Support



Webinar Series: The Standup 2.0 Service and Maintenance Best Practices

This live webinar will teach you how to provide a superior Standup 2.0 service experience. Join us for one of the following sessions:

- Tuesday July 11, 2023: 9 a.m. - 10 a.m. EST - [Save Your Seat](#)
- Thursday July 13, 2023: 11 a.m. - 12 p.m. EST - [Save Your Seat](#)

What You'll Learn:

- How to replenish concentrates, CO2, and filters
- Machine operation and maintenance
- Component identification and troubleshooting
- Filter flush retrofit and preventative maintenance

Can't attend live? Sign up anyway and the recording will be made available on [partners.bevi.co](#) for your convenience.

Did you know that the majority of your questions can be answered with the most popular resources on [partners.bevi.co](#)?

If you have any questions, please feel free to reach out to our support team by emailing support@bevi.co or calling **866-704-2384**.